Full Job Description

**Company Overview**

Alachua Farm & Lumber has been the area’s favorite family owned and operated general store since 1984. We proudly offer our customers a one-stop shop for feed, seed, hardware, lumber, hunting, fishing, archery, & apparel. Over the past 40 years, we have become a trusted source for the local outdoorsman and woman seeking the traditional, personalized shopping experience only found today in small-town American businesses.

**Position Overview**

Our Customer Sales & Service Associates are knowledgeable, energetic, and consistently deliver the best overall experience to AFL customers. To succeed in this role, you must be as passionate about serving our customers as you are about spending recreational time outdoors.

**What you’ll do:**

* Demonstrate exceptional customer service to all Alachua Farm & Lumber Customers
* Assist with merchandising product, managing inventory, and other store tasks while maintaining a safe work environment
* Unload product from incoming trucks; load products into customer vehicles, both by hand and using forklifts
* Replenish or move product around the store and supply yard as directed
* Assist customers with their questions and needs either in person or over the phone
* Proactively identify and capitalize on opportunities to grow sales with current and potential customers
* Cultivate and manage strong relationships with customers
* Partner with AFL leadership to understand and implement new products and sales strategies
* Other duties as assigned

**Skills We Are Seeking:**

* Minimum 1 year of experience in a retail or wholesale setting, preferred
* Excellent customer service skills
* Must be a customer-focused and enthusiastic, dependable team player
* Must be able to lift a minimum of 50 pounds on a consistent basis
* Forklift Operations experience, preferred
* Must have a safety-minded work ethic
* High school diploma or equivalent, preferred

**Perks:**

* Competitive Pay
* Closed every Sunday and on major Federal holidays
* Employee Discounts

***The information contained herein is not intended to be an exhaustive list of all responsibilities, duties, & qualifications required of individuals performing the job. The qualifications detailed in this job description are not considered the minimum requirements necessary to perform the job, but rather as guidelines. They may vary from position to position. Alachua Farm & Lumber is committed to providing equal employment opportunities for all associates and applicants for employment. All employment decisions at AFL, including those relating to hiring, promotion, compensation, and termination will be made without regard to race, color, national origin, genetic information, creed, sex, sexual orientation, gender, gender identity, religion, age, veteran status, pregnancy, disability, or any other factor protected by applicable law.***